



Innovation

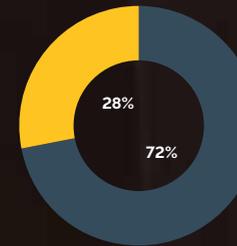
Epiroc's solutions are targeted towards solving its customers' key issues including their requirements to reduce operating costs, increase productivity, increase utilization of their equipment, reduce their environmental impact, and enhance health and safety conditions of their employees.

Some of the key innovations developed and commercialized by Epiroc include:

- Battery-operated equipment to achieve a "fossil-free mine"
- Increasingly automated equipment to improve employee health and safety conditions and drive higher equipment utilization rates
- Mechanical rock excavation as an alternative to drilling and blasting to improve efficiency and employee safety
- Higher connectivity across the equipment fleet, enabling predictive maintenance, real-time asset positioning, and a higher degree of process control.



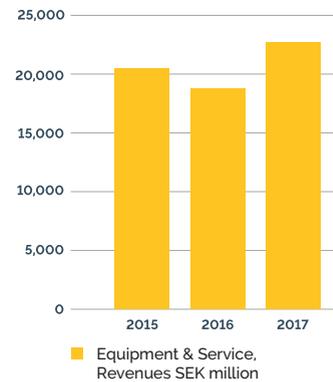
Revenues by segment



■ Equipment & Service ■ Tools & Attachments

Equipment & Service

The Equipment & Service segment provides equipment for rock drilling, mechanical rock excavation, rock reinforcement, loading and haulage, ventilation systems, exploration drilling, drilling equipment for water, energy, oil and gas, as well as related spare parts and service for the mining, infrastructure and natural resources industries.



Divisions



Drilling Solutions



Surface and Exploration Drilling



Underground Rock Excavation



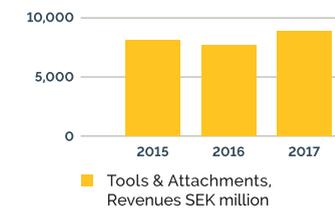
Mining and Rock Excavation Service



Rocktec

Tools & Attachments

The Tools & Attachments segment provides rock drilling tools and hydraulic attachments that are attached to machines and used mainly for drilling, deconstruction and recycling as well as rock excavation. It also provides related service and spare parts and also serves the mining, infrastructure and natural resources industries.



Divisions



Rock Drilling Tools



Hydraulic Attachment Tools



United in performance.
Inspired by innovation.

Performance unites us, innovation inspires us, and commitment drives us to keep moving forward. Count on Epiroc to deliver the solutions you need to succeed today and the technology to lead tomorrow. epiroc.com

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Epiroc facts in brief
2017/2018



Brief overview

Epiroc is a leading productivity partner for the mining, infrastructure and natural resources industries. With cutting-edge technology, Epiroc develops and produces innovative drill rigs, rock excavation and construction equipment, and provides world-class service and consumables.

The company was founded in Stockholm, Sweden, and has passionate people supporting and collaborating with customers in more than 150 countries.

Epiroc had revenue in 2017 of SEK 31.4 billion (USD 3.7 billion) and has more than 13,000 employees.

Principal product development and manufacturing units of Epiroc are located in Sweden, the United States, Canada, China and India.



Revenues by region



The financial figures in this leaflet are based on combined financial statements for Epiroc. The figures were published by Atlas Copco on March 20, 2018, in an information brochure available on www.epirocgroup.com



Epiroc – formed to be a stronger partner

The name Epiroc means "at rock," reflecting our focus on mining, rock excavation and natural resources, our proximity to customers and the strength of our partnerships. Epiroc's heritage dates back to 1873. Epiroc is formed out of Atlas Copco's mining and construction business and builds on Atlas Copco's proven expertise, quality and performance. It is a new company, but with 145 years of experience and with a bold new drive to make what's good even better.

+ Industries we serve

Mining and natural resources

- Underground mining
- Surface mining
- Exploration
- Geotechnical applications
- Well drilling
- Oil and gas

Infrastructure

- Underground civil engineering
- Surface civil engineering and urban development
- Quarrying
- Deconstruction and recycling

Our Values

Innovation is a significant attribute of Epiroc. We are creative, open-minded and entrepreneurial, and constantly seek to improve in everything we do. Our innovative spirit is part of who we are and a key method to achieve our goals.

We are **committed** to meeting and exceeding our customers' expectations on partnership and productivity. We earn customers' trust through industry-leading quality and reliability.

We believe in close **collaboration** with colleagues, customers, business partners and other stakeholders. Our work culture is service-minded and action-oriented, with a strong devotion to our customers.

Vision and mission

Epiroc's vision is to be the customers' first choice and the mission is to be the leading global productivity partner and to deliver profitable growth.

Strategy

Epiroc's strategy is focused on four areas in order to achieve its mission:

Innovation and expertise

Maintain speed in innovation and a leadership in automation, interoperability and digitalization with a focus on the customer's total cost of ownership.

Safety and sustainability

Strong focus on safety throughout the entire value chain and integrating sustainability in all parts of operations.

Presence and penetration

Expand market leadership in selected market niches and increase market and customer penetration.

Operational and service excellence

Increase and develop the service offer and improve by growing the service business and continue developing scalable and lean manufacturing.

People and leadership

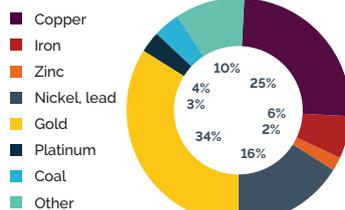
A talented workforce is essential to execute on Epiroc's strategy. Epiroc strives to attract and develop hard-working, curious, passionate and dedicated employees and leaders that are focused on results. Epiroc aims to have a diversified workforce in terms of nationality, gender, age, experience and education.

Contributing to society and environment

- We support all internationally recognized human rights and respect those rights while conducting Epiroc's operations throughout the world.
- Our commitment to financial success also takes into account the broader economic, environmental and social impact of our operations.
- Epiroc aims to be an industry leader in environmental protection in its application areas.
- We strive to be a good and reliable corporate citizen, observing the spirit as well as the letter of the law of the countries in which we operate. As a part of this, all products and processes shall be evaluated from a quality, safety, health and environmental perspective.
- Epiroc encourages learning and development through cooperation with local and global communities.
- We recognize Water for All as our main community engagement project.



Orders received by mineral¹⁾



¹⁾The order is based on base metals, precious metals, coal and other

Orders received by customer category

